



Territory Sales Representative – Regina Region

About Us

The Titan Group, founded in 2008 in Saskatoon, is a leading lighting & electrical manufacturer agency known for delivering innovative lighting solutions, technical product support, and helping our clients meet their budgets and deadlines. We pride ourselves on connecting our customers with world-class manufacturers to deliver innovative products and seamless service.

Our culture thrives on teamwork, customer service, accountability, and results-driven values. At Titan, we foster a positive, respectful, and supportive work environment where employees are empowered to grow and excel. We celebrate achievements, encourage collaboration, and offer competitive salaries, incentives, and benefits.

About the Role

The **Territory Sales Representative** will support and grow sales within a designated geographic territory by building strong client relationships, delivering exceptional service, and promoting our range of electrical products and solutions. This role requires a proactive approach to identifying opportunities, achieving sales targets, and driving customer satisfaction.

We Are Looking For Someone Who Is

- Exceptional at customer service and communication
- Strong in sales, negotiation, and relationship-building
- Experienced with CRM systems and MS Office
- Self-motivated, a team player, organized, and results-driven
- Willing to travel within the territory (valid driver's license is required)

Why Join Us?

- Great workplace culture
- Competitive salary, based on experience
- Comprehensive health benefits package
- Savings plan with company match
- Paid time off during the holiday season
- Career growth opportunities in a dynamic company

If you are passionate about sales, love building relationships, and are ready to make an impact, we would love to hear from you! Apply today to join a company that values your contributions and offers a supportive environment for your professional growth.

Please send your resume to hr@thetitangroup.ca